WORKING TOGETHER. BUILDING FUTURES.

THE PROFESSIONAL SCHOOL COUNSELOR’S GUIDE TO TRANSPORTATION TECHNICIAN TRAINING
Technicians of today are highly-skilled, highly-trained specialists. Because most cars today contain as many as 50 microprocessors, technicians are required to be extremely proficient in computer diagnostic technology.

The average technician’s starting pay is $17.54 per hour, or $36,480 per year. The top 10% of auto technicians earn over $27.72 per hour, or $57,650 per year (based on 40 hours without overtime).1

Technician jobs cannot be outsourced and layoffs are rare.

Formal technician training is the best preparation for these challenging technology-based jobs.1

Despite predicted economic decline in many areas, employment growth for transportation technicians is projected to grow at an impressive rate:

UTI is the Industry’s Choice for Transportation Technician Training

For over 40 years, Universal Technical Institute (UTI) has remained the Industry’s Choice in training professional technicians for the automotive, diesel, collision repair, motorcycle and marine industries. With modern campuses from coast to coast, UTI provides hands-on training using current technology. Our relationships with the world’s top manufacturers ensure that students learn the specific skills they need to succeed.

We don’t just train students for a job; we prepare them for a lifelong career.
Universal Technical Institute wants to partner with you to make the most of students’ individual abilities and passions. For students who thrive in a hands-on learning environment, we offer a fast-track alternative to traditional post-secondary education.

We realize that as a professional school counselor, you have professional objectives, and the most important goal is to lead students to successful outcomes. In our commitment to you and your students, Universal Technical Institute maintains relationships with ASCA (American School Counselors Association) and the STEM Education Coalition, an initiative sponsored by the U.S. Department of Education to promote Science, Technology, Engineering and Math throughout curriculum.

STEM skills and job-specific professional skills are interwoven throughout the UTI curriculum and reviewed to ensure we continually deliver high standards of learning. Here are just a few examples of how STEM is reflected in our courses:

<table>
<thead>
<tr>
<th>UTI Course</th>
<th>Description</th>
<th>STEM Subject</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic Engines</td>
<td>Shop Math</td>
<td>Arithmetic, Algebra, Geometry</td>
</tr>
<tr>
<td>Electronics I</td>
<td>Electrical Systems &amp; Diagnostics</td>
<td>Physics, Electronics, Algebra, Engineering</td>
</tr>
<tr>
<td>Hot Rod U</td>
<td>Engine Performance &amp; Optimization</td>
<td>Engineering, Physics, Geometry, Technology</td>
</tr>
<tr>
<td>Emission Control</td>
<td>Catalytic Converters &amp; Fuel Systems</td>
<td>Chemistry, Physics, Mathematics</td>
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</tbody>
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A Connection to a Growing Industry

Universal Technical Institute provides a direct channel into a career that offers stability, security and longevity. In contrast to other trades, layoffs are rare. And unlike many other employment options, technician positions can’t be outsourced overseas. UTI students can graduate as entry-level technicians in about a year, or choose to continue with elective training. In either case, the industry provides opportunities for career-long growth and versatility in a variety of positions such as:

» Service Technician  » Shop Foreman  » Sales Manager  » Race Team Technician  » Factory Representative
» Service Manager  » Sales Representative  » Claims Adjuster  » Race Team Crew Chief  » Self-employed Business Owner

A Fast Track May Be Better for Some Students
Some Facts About Other Post-secondary Options:

» In contrast to 48-month Bachelor degree programs, UTI offers entry-level technician training in as little as 51 weeks.
» UTI has an average graduation rate of 70%, while traditional two-year colleges average just 33%.1

As soon as students express interest in any of our five core programs, we begin a relationship that lasts long after they graduate. UTI students become part of the family; to prove it, we provide:

- Frequent communication with students and their parents before enrollment, during training and after graduation
- Personal assistance with Financial Aid and scholarship availability*
- Housing and roommate recommendations
- Referrals for part-time jobs and a campus food pantry for the lean times
- Preparation for certification
- Ongoing job placement throughout their careers**

UTI is dedicated to matching students with the right Financial Aid opportunities. Our talented Financial Aid staff will work to find the best loan resources as well as the best payment schedule for each individual.

- Federal programs such as the subsidized and unsubsidized Stafford Loan, the Perkins Loan Program, the PLUS Loan, the Pell Grant, etc.
- Workforce Investment Act or Vocational Rehabilitation
- Scholarship opportunities

Located coast to coast, our campuses combine hands-on training labs and computer-based classrooms:

- Current industry technology
- Manufacturer-specific tools, including advanced diagnostic equipment
- Countless new- to late-model vehicles
- Vast learning facilities, with our largest campus spanning over 287,000 sq. ft.

In addition to hands-on technical training, UTI teaches the valuable soft skills needed to succeed as a professional in the industry:

- Proper dress and appearance
- Punctuality and attendance
- The importance of “customer service”
- Resumes and interviewing skills
- Overall professionalism

UTI’s commitment to students does not end at graduation. Through our career development training, students learn the skills needed to seek out and gain employment in the industry.** In addition, our Employment Services department offers ongoing support:

- Locating TRIP (Tuition Reimbursement Incentive Program) employers
- Providing dealer listings
- Maintaining up-to-date employment listings
- Producing professional resumes for students
- Calling employers on behalf of students
- Contacting students after graduation and offering assistance

*Financial Aid and VA Benefits available to those who qualify. **UTI cannot guarantee employment.
Through the years, UTI has cultivated relationships with over twenty major manufacturers. Students learn from some of the most experienced instructors around. Employers know when they hire a UTI graduate they are gaining a technician who is ready to work on day one – requiring little to none of the typical investment of time or money most entry-level employees demand. Some of our automotive partners even participate in a Tuition Reimbursement Program (TRIP), allowing graduates to recoup a large part of their tuition expenses.

It’s no surprise that 91%* of our students obtain full-time industry employment upon graduation, and that 4 out of 5 MSAT (Manufacturer Specific Advanced Training) graduates come from UTI.

*For fiscal 2006, UTI had 11,892 total graduates, of which 11,496 were available for employment. Of those graduates available for employment, 10,470 were employed at the time of reporting for a total of 91%.

Our list of relationships represents some of the world’s best brands – and the list continues to grow:

Audi ı BMW ı Buell ı Cummins ı Daimler Trucks ı Ford ı Harley-Davidson® ı Honda ı Honda Marine ı International ı Kawasaki ı Mercedes-Benz ı Mercury Marine ı MINI Cooper ı NASCAR ı Nissan ı Porsche ı Suzuki ı Toyota ı Yamaha ı Volvo ı Volvo-Penta ı Volkswagen
## What UTI Can Do for You

UTI is committed to working directly with counselors.

<table>
<thead>
<tr>
<th>Career Presentations</th>
<th>A UTI representative can visit your high school and give a multimedia presentation to students about making life choices, the career outlook for transportation technicians and the advantages of attending UTI.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Field Trips</td>
<td>UTI can organize and sponsor student field trips to our campuses, allowing students to see first hand the advantages of hands-on training.</td>
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<tr>
<td>Counselor and Teacher Luncheon Tours</td>
<td>Tours can also be arranged for interested school counselors and teachers. We’ll provide lunch and a guided tour of our technician training facilities.</td>
</tr>
<tr>
<td>Professional Development Workshops</td>
<td>Ideal for school counselors, teachers and administrators, our workshops cover the various aspects of our training, and provide educational professionals with the knowledge they need to assist students on this track. UTI can even provide meeting space to host your workshops.</td>
</tr>
</tbody>
</table>
What Your Colleagues are Saying About Technical Training and UTI

“We have a responsibility as professional school counselors to educate ourselves about what is out there for our students, educate them along the way, and educate their parents.”

Jan Tkaczyk
Former Executive Director, Massachusetts American School Counselors Association

“Don’t get stuck on college as a four-year experience. Think about what people will like and help kids find it. And one of the places they’ll find what they like is UTI because it offers a really good program.”

Mary Vanslyk
Career Specialist at Bartlett High School in Bartlett, IL

“I encourage students who are not bound to going to a 4-year college to pursue some of these vocational trades because, in the long run, they’re going to be very productive and they’re going to be very successful.”

Estela Silvas
Academic Council for a college prep high school in Delhi, CA

See more comments from professional school counselors at UTI.edu/hscounselors
If a student decides to pursue a four-year degree after graduating from UTI, his or her UTI coursework may be eligible for transfer credits towards Bachelor degree programs. UTI has articulation agreements with the following colleges and universities:

**City University of Seattle***  
» Bachelor of Science in General Studies  
» Bachelor of Science in Business Administration

**Devry University***  
» Baccalaureate Business Administration or Technical Management Degree Programs

**Ferris State***  
» Bachelor of Science in Automotive Management  
» Bachelor of Science in Automotive Engineering Technology

**University of Phoenix***  
» Bachelor of Science in Management or any other Bachelor Degree Program

**Western International University***  
» Bachelor of Science in Business

*Articulation opportunities are only available to graduates of UTI's Automotive Technology and Diesel Technology training programs. The training programs of MMI and UTI's CRRT training program are not eligible for articulation with these colleges and universities. The university or college to which the student transfers makes the final determination as to the number of transfer credits to accept.