TRAINING FOR YOUR CAREER

HORSEPOWER FOR YOUR LIFE

AUTOMOTIVE
Diesel
Motorcycle
Collision repair
NASCAR
Marine
CNC machining
Welding
Universal Technical Institute offers specialized, comprehensive technician training programs at several highly respected schools:

**UNIVERSAL TECHNICAL INSTITUTE (UTI)**
- Automotive Technology
- Diesel Technology
- Automotive/Diesel Technology
- Collision Repair & Refinish Technology
- Welding Technology

**NASCAR TECHNICAL INSTITUTE (NASCAR TECH)**
- Automotive Technology
- NASCAR Technology
- CNC Machining Technology

**MOTORCYCLE MECHANICS INSTITUTE (MMI)**
- Motorcycle Technician Specialist

**MARINE MECHANICS INSTITUTE (MMI)**
- Marine Technician Specialist
HANDS-ON TRAINING FOR A HIGH-PERFORMANCE CAREER

You love the roar of a well-tuned engine, the precision of a perfectly balanced suspension, and the thrill of having your foot on an accelerator and nothing but open road stretching out ahead of you. There’s nothing you enjoy more than wrenching, modifying, overhauling, troubleshooting, welding, calibrating, fabricating and making things go fast. You have a talent for fixing things and know there’s no problem that can’t be solved with the right tool.

At UTI, you’ll get the training you need to turn your passion for working with your hands into an awesome career. You’ll train alongside people just like you who dream of having careers they love and achieving security for themselves and their families.

THE UTI DIFFERENCE

As a respected leader in technician training for 50 years, UTI consistently graduates and places more technicians in the transportation industry than any other school in the country.

Across the nation, you’ll find UTI-trained technicians working in great jobs with top manufacturers, dealerships and repair shops. Employers know when they hire UTI graduates that they’re getting skilled technicians with hands-on experience in state-of-the-industry repair technologies.

UTI students are prepared for careers. From classrooms to labs, you’ll be completely immersed in a professional environment. UTI’s instructors are pros with real-world experience in the transportation industry. They know how to teach the skills that employers need and demonstrate what it takes to succeed as a professional technician. As a UTI graduate, you’ll be ready to work.

TRAINING PUTS GRADUATES IN DEMAND

Demand is growing for professional entry-level technicians. The industry will need more than 1.2 million transportation technicians by 2026.1

Due to the hands-on training with advanced technologies and high professional standards taught at UTI, some employers offer hiring incentive packages to our graduates.2

---

1Based on data compiled from the U.S. Bureau of Labor Statistics, Employment Projections (2016-2026), www.bls.gov, viewed October 24, 2017. The projected number of annual job openings by job classification is: Automotive Service Technicians and Mechanics, 79,900; Bus and Truck Mechanics and Diesel Engine Specialists, 28,300; Automotive Body and Related Repairers, 17,200; Motorcycle Mechanics, 1,900; and Motorboat Mechanics and Service Technicians, 2,400. Job openings include openings due to growth and net replacements. Incentive programs and employee eligibility are at the discretion of the employer and available at select locations. Special conditions may apply. Talk to potential employers to learn more about the programs available in your area. UTI cannot guarantee employment or salary.
GREAT RELATIONSHP = GREAT OPPORTUNITIES

UTI’s relationships with some of the world’s leading manufacturers can provide you with brand-specific advanced training and more opportunities when you graduate. UTI teams up with manufacturers of more than 30 leading brands to offer the highly specialized training that they expect their own technicians to have completed.

Together, UTI and manufacturers invest millions of dollars to ensure on-campus labs are equipped with state-of-the-industry vehicles, equipment, tools and repair technology.

As students train, they’ll have the opportunity to earn manufacturer certifications and credentials that are extremely valuable to prospective employers.

UTI’s industry relationships are among the many reasons that 4 out of 5 of our graduates find employment in their fields of study.**

**For details, see the bottom of the inside back cover.
AUTOMOTIVE
YOUR COURSES WILL INCLUDE:

Engines
Powertrains
Undercar
Electronic/Electrical Fundamentals
Brakes
Driveability
Transmissions
Power & Performance
Service Writing/Advising

Graduates of UTI’s Automotive Technology program are well prepared to complete ASE examinations and can substitute their training for one year of the two years of work experience required to become ASE Certified.

And, you can take your training to a higher level by supplementing your core training program with Manufacturer-Specific Advanced Training. Our industry relationships mean you have more opportunities to specialize your training and more connections when searching for a great career.

UTI’s Automotive Technology program is accredited by the National Automotive Technicians Education Foundation (NATEF), a division of the National Institute for Automotive Service Excellence (ASE).¹

INDUSTRY RELATIONSHIPS

Alfa Romeo  Fiat  Mercedes-Benz
BMW  Ford  NASCAR
Buick  GMC  Nissan
Cadillac  Infiniti  Porsche
Chevrolet  Jeep  Ram
Chrysler  Lexus  Toyota
Dodge  Lincoln  Volvo

In UTI’s Automotive Technology program, you’ll learn how to diagnose, maintain and repair domestic and foreign automobiles. You will also find out how to troubleshoot problems of all kinds, using state-of-the-industry engine analyzers, handheld scanners and other computerized diagnostic equipment. You’ll learn everything from basic engine systems and computerized fuel injection to anti-lock brakes and computerized engine controls.

We’ve had students who graduate and within a few short years are excitedly telling us they are Master Technicians or that they’ve been promoted to Shop Foreman and are now looking to hire their own techs.³

Michael Heyman
BMW FastTrack Instructor

We’ve had students who graduate and within a few short years are excitedly telling us they are Master Technicians or that they’ve been promoted to Shop Foreman and are now looking to hire their own techs.³

Michael Heyman
BMW FastTrack Instructor

¹Not all programs are NATEF accredited. ²At the Mooresville campus, the program length depends on courses selected. ³UTI graduates’ achievements may vary. Individual circumstances and wages depend on personal credentials and economic factors. Work experience, industry certifications, the location of the employer and their compensation programs affect wages.

To learn more about UTI’s automotive programs, visit UTI.edu/Auto
ROUSH YATES POWER & PERFORMANCE

Want to bring on the horsepower? Check out UTI’s Power & Performance courses that deliver special training in engine/vehicle modification, including blueprinting and design as well as dyno testing and verification. As part of UTI’s automotive technician training, you can learn how to rev up the speed and modify cars off the lot. Power & Performance courses, featuring Ford Mustangs with EcoBoost technology, are included in UTI’s Automotive Technology program.¹

You’ll learn how to get the “biggest bang for the buck” and to optimize performance through modification. UTI’s Power & Performance courses meet the needs of the true performance enthusiast, covering everything from converters and camshafts to cylinder heads and nitrous oxide. Performance modifications will be put to the test on a chassis dyno and engine dyno.

And, get all the “tuning” skills you’ll need to perform vehicle modifications while keeping your specs and emissions strictly street legal. Power & Performance also brings you up to speed in one of the fastest growing sectors in automotive technology: the personalization and performance enhancements of sport compact cars. You’ll get the lowdown on power adders — superchargers, turbochargers, cold air induction, nitrous, ignition and exhaust upgrades — and figure out how they perform during dyno testing.

All of these skills will make you an even better technician — and more attractive to employers.

¹Power & Performance courses are not part of the Automotive Technology program at NASCAR Tech.
Power & Performance courses teach you everything about an engine and finding the true magic behind making horsepower. You get to put together an engine and actually run that engine on a dyno. Hearing it run up to redline is exhilarating.

Jesse Campbell
Power & Performance Instructor
MANUFACTURER-SPECIFIC ADVANCED TRAINING

The best way to start your career faster, with better pay, and to become more attractive to potential employers.

If you want to be well positioned for a career doing what you love, UTI’s Manufacturer-Specific Advanced Training programs are the way to go.¹ Employers want to hire technicians who are ready to work, and UTI’s factory-authorized training ensures that you train on the latest vehicles, tools and equipment supplied by leading manufacturers. Our manufacturer relationships mean more career opportunities for you. We offer two different types of Manufacturer-Specific Advanced Training programs:

STUDENT PAID
Our student-paid programs are high-quality, exciting ways to learn about specific manufacturers and their vehicles.² Adding Manufacturer-Specific Advanced Training will increase your knowledge, help make you more attractive to potential employers, and give you the opportunity to earn valuable credentials and certifications offered by the manufacturers.

MANUFACTURER PAID
Manufacturer-paid programs are top-level, specialized training programs that feature an advanced curriculum in automotive and diesel. UTI’s top students are eligible to apply and be selected for manufacturer-paid training upon completion of core training.³

On average, UTI graduates who have taken a Manufacturer-Specific Advanced Training program are employed at a higher rate.⁴

On average, UTI graduates who have taken a Manufacturer-Specific Advanced Training program take less time to secure employment.⁴

On average, UTI graduates who have taken a Manufacturer-Specific Advanced Training program receive a higher starting wage.⁴

¹MSATs may not be offered at all campuses and are subject to change. For information on campus locations, please visit UTI.edu.

²See program details for eligibility requirements and conditions that may apply.

³Manufacturer-paid advanced training programs are conducted by UTI’s Custom Training Group on behalf of manufacturers who determine acceptance criteria and conditions. These programs are not part of UTI’s accreditation.

⁴Based on comparison with graduates from core programs between October 1, 2007, and September 30, 2015.
BMW
RELATIONSHIP BEGAN: 1995

THE ADVANTAGES

BMW’s relationship with UTI results in a great way to get trained on some of the most precision-engineered vehicles being made today.

BMW SERVICE TECHNICIAN EDUCATION PROGRAM (STEP)

The 16-week BMW manufacturer-paid advanced training program provides select UTI students with extensive training on BMW vehicles.

BMW pays for the training to prepare graduates for jobs working at BMW franchised dealers.

Graduates may earn up to 8 factory credentials and BMW Level 3 technician status.

Your training is valued by BMW dealerships and independent repair shops nationwide. Student transcripts are loaded into BMW’s national technician database to ensure your training history is tracked and available to future employers.

LEVEL 3

BMW Technician status achieved

UTI has strong connections with manufacturers like BMW. Their training is completely up-to-date and I learned what I needed for my career.

Kyle Plautz
Luxury Auto Mall of Sioux Falls
UTI BMW STEP Grad

For more information, visit UTI.edu/BMW
THE ADVANTAGES
FORD ACCELERATED CREDENTIAL TRAINING (FACT)

Ford FACT is a student-paid program offering 15 weeks of authorized Ford Motor Company technician training. Ford FACT graduates have the ability to earn up to 10 Ford STST classroom course credentials and 80+ required web-based credentials towards achieving 9 Ford specialty certification areas. You’ll be on your way to Master Tech status faster than those who don’t have this training up front.

With STST credentials, graduates can become Ford Certified Specialists within the Ford and Lincoln dealer network. Also, students receive Ford Quick Service and Light Repair skills training and can earn Ford Quick Lane certification. The diagnostic, electrical and diesel training in Ford FACT is extremely comprehensive and will help you get an additional leg up on your career.

Your training is valued by Ford and Lincoln dealerships nationwide. Students receive their own Ford STARS ID so their training history will be tracked and easily available to future employers.

For more information, visit UTI.edu/Ford

3,200+
Number of Ford and Lincoln dealers in the U.S.

$10 MILLION+
Amount invested in Ford vehicles, tools, training aids and equipment in UTI training facilities across the country

I prefer the UTI students because they come in with the certifications that we need.

Ed Sovis
Service Manager
Jarrett Gordon Ford
GENERAL MOTORS
RELATIONSHIP BEGAN: 2013

THE ADVANTAGES

GM TECHNICIAN CAREER TRAINING

UTI’s 12-week, student-paid GM Technician Career Training prepares you for a career in one of GM’s 4,400 dealer locations. As a technician in the GM Technician Career Training, you’ll experience a blended training program of online learning and hands-on training to diagnose, repair and maintain gasoline and diesel vehicles for the Chevrolet, Buick, GMC and Cadillac brands.

When you participate in the GM Technician Career Training program, you’re getting skills and experience valued by every GM dealership. You can earn GM course credits toward Bronze, Silver and Gold levels in multiple certification areas upon graduation:

11 GM instructor-led classroom course credits
72 required GM Technician web-based credits
27 supplemental GM Technician web-based credits

For more information, visit UTI.edu/GM

17 MILLION+
Number of GM vehicles on the road

28,000+
Number of technicians employed by GM in the United States alone

The availability of qualified, trained automotive technicians is and will continue to be critical for GM. When looking at UTI’s industry leading curriculum, facilities, and student and employer support services, we knew we had a solid partner to support a growing need for technicians at our dealerships across the country.

Mike Durkin
Director Dealer Service and Warranty Operations
General Motors
Who else can say they’re 22 years old and working for one of the most prestigious companies in the world?¹

De’Aire Wright
Service Technician
Mercedes-Benz of Chandler
UTI grad

THE ADVANTAGES

UTI’s relationship with Mercedes-Benz includes the opportunity to hone your skills on some of the world’s most supremely engineered automobiles.

MERCEDES-BENZ DRIVE

The 16-week Mercedes-Benz DRIVE program is targeted toward individuals looking to prepare for an automotive career at Mercedes-Benz dealerships. This manufacturer-paid advanced training program is highly competitive and reserved for top UTI students. The majority of your time will be spent in the lab learning deductive reasoning, and the major vehicle components and systems found in Mercedes-Benz’s luxury vehicles.

The Mercedes-Benz DRIVE program is currently offered in Jacksonville, Florida; Long Beach, California; and Norwood, Massachusetts. After graduation, you are qualified to pursue a career as a Systems Technician at an authorized Mercedes-Benz dealership.

¹UTI graduates’ achievements may vary. Individual circumstances and wages depend on personal credentials and economic factors, work experience, industry certifications, the location of the employer and their compensation programs affect wages.

For more information, visit UTI.edu/Mercedes
MOPAR
RELATIONSHIP BEGAN: 2016

THE ADVANTAGES

MOPAR TECHNICAL EDUCATION CURRICULUM (TEC)

The 12-week Mopar TEC program is designed to help students succeed in the Fiat Chrysler Automobiles (FCA) dealership network. In this student-paid program, you’ll learn how to diagnose, maintain and repair Alfa Romeo, Chrysler, Dodge, Fiat, Jeep, and Ram cars and trucks.

In Mopar TEC, you’ll get hands-on experience with the same tools and technology used in FCA dealerships for vehicle diagnostics, maintenance, repairs, customer service and dealership operations. Training covers everything from engine repair and performance to automatic transmissions, drivelines, chassis systems, electrical and body systems, diesel, A/C and heating. You’ll learn how to troubleshoot problems of all kinds using state-of-the-industry analyzers, handheld scanners and other computerized diagnostic equipment.

Mopar TEC graduates receive the training to qualify as Level 2 Fiat Chrysler Automobiles technicians.

The demand for qualified FCA technicians remains strong. Partnering with UTI allows us to attract the next generation of technicians by offering Mopar TEC’s training on the same tools and technology used in FCA dealerships.

John Fox
Director of Dealer Training
FCA Performance Institute

For more information, visit UTI.edu/Mopar
THE ADVANTAGES

Nissan’s relationship with UTI includes two great ways to get trained on both Nissan and Infiniti vehicles.

NISSAN AUTOMOTIVE TECHNICIAN TRAINING (NATT)
This student-paid program is 9 weeks of intensive training on both Nissan and Infiniti current models. It prepares you to work with the latest tools and technologies, on the full line of the latest Nissan and Infiniti models, including an introduction to the latest hybrid engines. You will reach a 50% academic attainment level of the Nissan SCOPE Master Technician Status.

For more information, visit UTI.edu/Nissan

INFINITI TECHNICIAN TRAINING ACADEMY (ITTA)
The Infiniti Technician Training Academy is an 18-week manufacturer-paid advanced training program. It provides students with intensive training on the full line of the latest Infiniti models. Graduates achieve a 90% academic attainment level of the Infiniti KEI Master Technician Status. This prepares you to start your career with an Infiniti dealership immediately after graduation. The program includes a strong electrical focus and other critical experiences that make you more marketable in the automotive industry.

For more information, visit UTI.edu/Infiniti

The transcripts of students are loaded into Nissan/Infiniti’s nationwide technician database to reflect their training achievement. The NATT and ITTA programs are greatly valued by both Nissan and Infiniti dealers.

Due to a double-digit increase in vehicle sales, Nissan and Infiniti dealers must recruit and attract new trained service technicians. UTI’s Nissan Automotive Technician Training (NATT) program is critical to filling our dealers’ hiring needs.

John Spoon
Vice President, Aftersales Division
Nissan North America

NISSAN / INFINITI
RELATIONSHIPS BEGAN: NISSAN IN 2006, INFINITI IN 2017

$1 MILLION
Amount of NATT scholarships Nissan/Infiniti has made available to UTI students
PTAP graduates have the ability to achieve Bronze certification in the first year on the job.

**THE ADVANTAGES**

**PORSCHE TECHNOLOGY APPRENTICESHIP PROGRAM (PTAP)**

The Porsche PTAP training offers an opportunity to gain skills at the company’s PCNA training centers in Atlanta, Georgia; Easton, Pennsylvania; and Eastvale, California. PTAP classes are limited to just 12 students — one of the best student-teacher ratios in the industry. Porsche directly supports, equips and invests in the UTI PTAP program, allowing students to receive training on all of Porsche’s world-class automobiles, tools and technologies, including the 911, Boxster, Panamera, Cayman, Cayenne and Macan.

This 23-week, manufacturer-paid advanced training program offers extensive training, making graduates extremely attractive for technician careers at Porsche dealerships.

For more information, visit UTI.edu/Porsche

**PORSCHE**

RELATIONSHIP BEGAN: 1999

**200**

Miles that students drive new models to get familiar with the brand.
THE ADVANTAGES
TOYOTA PROFESSIONAL AUTOMOTIVE TECHNICIAN (TPAT)

UTI’s 12-week, student-paid Toyota Professional Automotive Technician training prepares you for a career working in a Toyota or Lexus dealership. Graduates earn credit for 9 Toyota and 5 Lexus courses leading to certification.

Students in the TPAT program receive focused training on Toyota and Lexus procedures, equipment and vehicles, including the Toyota Prius with its hybrid drive system. Students also receive their own Toyota SPIN training ID that tracks their Toyota and Lexus training history within the dealer network.

Students are also trained in Toyota Express Maintenance procedures. Program graduates can achieve Toyota Technician Expert status upon completion of all on-campus, post-campus and tenure requirements. This is the second tier in Toyota’s dealer network.

For more information, visit UTI.edu/Toyota
UTI and the MSAT program definitely made it possible for me to get my job. At this point, I’m living my dream.

Logan Mathos
Volvo SAFE Graduate

THE ADVANTAGES

VOLVO SERVICE AUTOMOTIVE FACTORY EDUCATION (SAFE)

Volvo SAFE is one of our manufacturer-paid advanced training programs. Volvo Car USA LLC fully supports and invests in SAFE to ensure students are working on the latest models and equipment, including the XC70, XC90, S80, S60 and C30.

SAFE graduates are highly coveted by Volvo dealers, giving graduates a great jump start on a career working on Volvo’s exceptional vehicles.

The 14-week Volvo SAFE program offers factory credentials recognized at Volvo dealers around the country and student records are entered into Volvo’s national technician database.

For more information, visit UTI.edu/Volvo
The ONLY training in the country endorsed and sponsored by NASCAR.
NASCAR TECHNICIAN TRAINING

AT NASCAR TECHNICAL INSTITUTE

Our NASCAR Technical Institute in Mooresville, North Carolina, is the exclusive educational provider for NASCAR and the only campus in the country to offer NASCAR-endorsed training.

THE ADVANTAGES

Put yourself to the test in the only training program in the country that’s sponsored and endorsed by NASCAR!

You’ll learn everything you need to know to work on a wide variety of vehicles as part of our Auto Technology training. Then, you can add NASCAR courses to learn motorsports fundamentals from high performance engines, fabrication and welding to aerodynamics and pit crew essentials. Through our elite Spec Engine program, select students have had the opportunity to build engines that compete in NASCAR-sanctioned races. Also, the instructors at NASCAR Tech bring impressive industry experience to our labs and classrooms.

Modern racing takes more than just commitment. In today’s world, you have to get an education and know technology. I’m proud that my great-nephew graduated from NASCAR Tech, where he learned what he needs to find a niche and succeed in racing.

Bobby Allison
Former NASCAR Winston Cup champion
Named one of NASCAR’s 50 greatest drivers

Graduates of NASCAR Technical Institute’s Automotive Technology program and Automotive Technology with NASCAR (the NASCAR Technology program) are qualified to work as entry-level service technicians in automotive repair facilities or automotive dealer service departments. Graduates from the NASCAR program have additional opportunities to work in racing-related industries. Of the students who elected to take the NASCAR-specific elective courses and graduated during 2015, approximately 15% found employment opportunities in racing-related industries. The overall employment rate for NASCAR Technical Institute was 89% for 2015.

To learn more about NASCAR Technical Institute, visit UTI.edu/NASCAR
Diesel technicians are in high demand, and they’re rewarded with competitive pay and a variety of work environments.¹ If you’re ready for a career working on some of the most powerful machines out there, UTI’s Diesel Technology program is ready to work for you.

UTI’s Diesel Technology program is accredited by NATEF.²

INDUSTRY RELATIONSHIPS
CUMMINS
FREIGHTLINER
INTERNATIONAL
PETERBILT
WESTERN STAR

When it comes to learning how to work on some of the biggest engines out there, there’s no better choice than UTI. Our Diesel Technology program has been chosen by leading manufacturers to prepare you to work on everything from big trucks and corporate fleets to farm equipment and oil rigs. Big names in diesel choose UTI’s graduates to keep their engines running.

YOUR COURSES WILL INCLUDE:
- Diesel Engines
- Powertrains
- Diesel Fuel Systems
- Brakes
- Electronic/Electrical Fundamentals
- Hydraulics
- Transport Refrigeration
- Preventative Maintenance

¹UTI cannot guarantee employment or salary.
²Not all programs are NATEF accredited.

DIESEL TECHNICIAN TRAINING

COURSE LENGTH: 45 WEEKS
PROGRAM LOCATIONS: AZ, CA, IL, FL, MA, PA, TX

In UTI’s Diesel Technology program, you’ll get hands-on training with powerful engines and trucks, including Caterpillar, Cummins, Daimler Trucks North America, Detroit Diesel, International and Peterbilt. Today’s diesel engines, commercial vehicles and heavy-equipment systems are highly sophisticated with advanced computer controls and electronic functions.

TAKE 3 FOR MORE CAREER OPTIONS

Do you want to open even more doors for opportunities? UTI’s Auto/Diesel Technology program combines all of the courses from our Automotive Technology program plus our Diesel Technology program, allowing you to increase your value to potential employers. For even more career options, Diesel Technology students can consider adding Manufacturer-Specific Advanced Training on a particular line of vehicles.

To learn more about UTI’s diesel programs, visit UTI.edu/Diesel
Cummins’ share of the market for heavy-duty truck engines in North America

9

Number of Cummins Power Generation qualifications earned

CUMMINS

RELATIONSHIP BEGAN: 2006

UTI offers two great programs as part of its relationship with Cummins. Students earn the same Cummins qualifications at UTI that are offered to technicians in the field at Cummins Training Facilities.

CUMMINS ENGINES

UTI’s 12-week, student-paid Cummins Engines program provides you with an opportunity to learn on state-of-the-industry engines and equipment. Cummins invests directly into UTI labs to ensure graduates are ready to work on the manufacturer’s exceptional line of diesel equipment. You can earn up to 10 Cummins qualifications, and graduates are qualified to do warranty work at a Cummins distributor or Authorized Dealer.

CUMMINS POWER GENERATION

If you’d like to master the fundamentals of Cummins Power Generation, look no further than UTI’s Cummins Power Generation program. This 12-week, student-paid program focuses on equipment and controls, and engine maintenance of electrical generators and power generation systems that run in a variety of commercial and personal applications. Also, students have the opportunity to earn Cummins Qualifications that will allow them to perform preventative maintenance on Cummins Power Generation equipment.

For more information, visit UTI.edu/Cummins
THE ADVANTAGES

DAIMLER TRUCKS FINISH FIRST

Daimler Trucks Finish First training at UTI is a 12-week, student-paid program. Students who attend Finish First can earn valuable certifications that help make them attractive to the Daimler Trucks North America dealer network.

Daimler Trucks actively invests in the Finish First curriculum. Students work on trucks that are rotated through the program to keep the technologies current and the vehicles up to date.

Finish First includes the opportunity to work on some of the most popular brands of trucks on the road today, including the Freightliner, Cascadia and Western Star brands.

Graduates qualify as Expert Level Technicians — Daimler Trucks’ highest ranking — with 7 valuable certifications that prepare them for great careers.

For more information, visit UTI.edu/Daimler

NO. 1

Daimler Trucks North America’s rank as a heavy-duty truck manufacturer in North America

Daimler Trucks North America's technician demand is large and growing. The DTNA Finish First Program at UTI provides our dealers with a steady flow of professional, entry-level technicians, trained with DTNA-specific curriculum and ready to hit the ground running when beginning work in the dealer network.

Juergen Steinhart
Senior Manager, Service Training
Daimler Trucks North America
THE ADVANTAGES

INTERNATIONAL TECHNICIAN EDUCATION PROGRAM (ITEP)

ITEP is a 15-week, manufacturer-paid advanced training program, where select students can complete all 10 Navistar iKnow web-based training categories and four hands-on credentials. Graduates are fully certified to perform warranty work based on their vehicle certifications, enabling them to get an immediate jump start on their careers. The International ITEP program is highly valued by International dealers.

To be accepted into the manufacturer-paid program, each student must have a high GPA, stellar attendance and a clean motor vehicle record plus pass an entrance exam, drug test and interview. Graduates may need to relocate, but pay no additional tuition to gain skills that set them apart in their field.

For more information, visit UTI.edu/International
As a Peterbilt Technician Institute (PTI) student, you’ll receive advanced training on the company’s products and technologies, including Peterbilt’s legendary trucks and the PACCAR MX-13 engine. The 12-week, manufacturer-paid advanced training program will help you develop the manufacturer-specific skills valued by Peterbilt’s dealerships across North America.

To be accepted, each student must have a high GPA, stellar attendance and a clean motor vehicle record plus pass an entrance exam, drug test and interview. Graduates may need to relocate and satisfy other conditions, but pay no additional tuition to gain skills that set them apart in their field.

PETERBILT PROGRAM CERTIFICATIONS:

101-Truck Fundamentals
200-HVAC
203-Conventional Electrical
205-Hands-On Electrical
205a-T/S Relay Circuits
208-Suspension
222-PACCAR MX Certification
223-MX-13 Powertrain Diagnostics
261a-Model 579 Service Training
Peterbilt Software and Applications

For more information, visit UTI.edu/PTI

Partnering with UTI will allow us to address the industry-wide shortage of qualified and certified Peterbilt service technicians. Our partnership will attract the next generation of Peterbilt technicians who will exceed expectations through exceptional service for our customers and their vehicles.

Kyle Quinn
General Manager
Peterbilt Motors Company
INDUSTRY RELATIONSHIPS
I-CAR / 3M / AXALTA / CHIEF / SATA
CCC / LINCOLN ELECTRIC / SNAP-ON

UTI’s Collision Repair program is accredited by NATEF,¹ a recognition of our program’s quality.

THE RECOGNITION
Opportunity to receive important I-CAR recognitions and certificates, including:
Intro to Collision Certificate
Non-Structural Technician (NST) ProLevel 1
Aluminum Structural Technician (AST) ProLevel 1
Steel Structural Technician (SST) ProLevel 1
Refinishing (REF) ProLevel 1
Refinishing (REF) ProLevel 2
Refinishing (REF) ProLevel 3
Steel Welding Certificate
Aluminum Welding Certificate
Estimating (EST) ProLevel 1

Receive additional industry certifications in:
Axalta Cromax Pro Certified Refinisher
Safety & Pollution Prevention (S/P2)
3M Plastics and Composite Repair Systems
Chief Velocity Certification
EPA 609 A/C Certification
Lean Efficiency Certificate

1Not all programs are NATEF accredited.

COLLISION REPAIR

COURSE LENGTH: 45-54 WEEKS
PROGRAM LOCATIONS: CA (Sacramento and Long Beach), TX (Houston)

THE ADVANTAGES
COLLISION REPAIR & REFINISH TECHNOLOGY TRAINING
If you are ready to reshape your future and enter a growing industry, UTI’s Collision Repair & Refinish Technology (CRRT) program is for you. The core program and electives were developed in collaboration with I-CAR, the provider of collision repair training standards as defined by the industry, so you can graduate with the skills and experience you need. Most insurance companies require repair work to be done by a technician with I-CAR certifications. At UTI you have the opportunity to receive many of these certifications upon graduation.

UTI’s CRRT program provides students with a solid foundation in collision repair training. Graduates from UTI will enter the marketplace with industry-recognized I-CAR ProLevel credentials, contributing to their career success.

Bill Stage
Senior Director — Segment Development, Education
I-CAR

To learn more about UTI’s collision repair program, visit UTI.edu/Collision
To learn more about UTI’s CNC Machining Technology program, visit UTI.edu/CNC

YOUR COURSES WILL INCLUDE:
Basic Machine Shop Skills
Mathematics, Materials and Maintenance
Interpreting Blueprints and Job Layout
Manual Machining Basics
Manual Machining on the Lathe
Manual Machining on the Mill
CNC Basics
CNC Turning
CNC Milling
CAD and CAM

COURSE LENGTH: 36 WEEKS
PROGRAM LOCATIONS: NC

As Roush Yates continues to focus on innovation and performance improvement in the motorsports industry, CNC machinists will play a vital role in our success. We look forward to a continued partnership with UTI and to hiring graduates from their new CNC Machining Technology program.

Doug Yates –
CEO, Roush Yates Engines
To learn more about UTI’s Welding Technology program, visit UTI.edu/Welding

YOUR COURSES WILL INCLUDE:
Introduction to Welding, Safety and Careers
Principles of Welding
Gas Metal Arc Welding
Shielded Metal Arc Welding
Engineering and Fabrication
Flux-Cored Arc Welding
Gas Tungsten Arc Welding
Pipe Welding
Welding Applications

INDUSTRY RELATIONSHIP
LINCOLN ELECTRIC

As a trained welder, you’ll have the freedom to move from one industry to another depending on where demand is highest. Skilled welders are in demand in industries ranging from automotive fabrication and motorsports to aerospace, shipbuilding, construction and manufacturing.

Graduates of UTI’s Welding Technology program are well prepared to apply for American Welding Society certification.

WELDER TRAINING
AT UNIVERSAL TECHNICAL INSTITUTE

COURSE LENGTH: 36 WEEKS
PROGRAM LOCATIONS: AZ, CA (Rancho Cucamonga)

In UTI’s Welding Technology program, you’ll get the hands-on training you need to start a career as a welder in the construction, structural, pipe and fabrication industries. Training in our state-of-the-industry facility, you’ll learn a wide range of arc welding processes, including gas metal, shielded metal, flux-cored and gas tungsten.

If you’re ready to start your career in the welding industry, UTI is ready to help. Start by checking out our Welding Technology program.

Lincoln Electric has a century of commitment to educating welders. With the critical shortage of welders today, we accelerated our efforts to provide educators at every level with skills and knowledge that employers demand. We are excited to offer the UTI team our products, services and expertise to help develop an outstanding welding education program.

Jason Scales –
Manager, Educational Services
Lincoln Electric
MMI Grad

To learn more about UTI’s Welding Technology program, visit UTI.edu/Welding
MOTORCYCLE
For decades, MMI has been the industry’s top choice for motorcycle technicians. MMI offers the experience you need to excel in an evolving industry that includes motorcycles, ATVs, personal watercraft, snowmobiles and more. If you’re ready to accelerate on your road to success, join the school that has more graduates working in the motorcycle industry than all other schools combined.

MMI’s 48 to 102 week training curriculum is designed to meet the needs of a changing industry. We work closely with the manufacturers to ensure you receive hands-on training using the most current motorcycle technology and equipment in state-of-the-industry training centers. And, you have more opportunities to specialize your training and earn valuable manufacturer credentials.

Your courses will include:
- Motorcycle Theory 1 & 2
- Engines, Transmissions & Precision Measurement
- Chassis, Suspension & Final Drive
- Electrical Basics
- Electrical Systems
- Vehicle Maintenance
- Engine Troubleshooting & Noise Diagnostics
- Service Department Operations
- Dealer Management Systems
- Elective Program(s) on a Specific Brand

To learn more about UTI’s Motorcycle Mechanics Institute, visit MMItech.edu

The great thing about MMI is you’re not learning from a book but you’re learning from the bike... Employers light up once they hear that you’re from MMI.

Ashley Katz
Technician
Precision V-Twin
MMI Grad
**THE ADVANTAGES**

MMI’s 12-week BMW Motorrad elective is fully endorsed by BMW Motorrad USA, with curriculum, instructors and facilities approved by BMW.

The BMW Motorrad elective is equipped with the latest models and equipment to ensure our students are working on the most current motorcycles with the latest tools.

The BMW Motorrad program makes graduates eligible for BMW Motorrad USA Level 1 Certified Motorcycle Technician status, allowing graduates to immediately step into the field and begin an exciting career working on BMW motorcycles. You will receive training on the latest advanced BMW diagnostic test equipment, including the BMW Motorrad diagnostic computer system.

For more information, visit MMItech.edu/BMWMotorrad

---

**BMW MOTORRAD**

RELATIONSHIP BEGAN: 2006

I landed my dream job, working at a well-known dealership that runs a race team and a machine shop. I learned everything I needed to become a tech at MMI, graduating on a Friday and starting my job the next Tuesday.¹

Brent Hopkins
Entry-Level Technician
BMW of San Jose
MMI Grad

¹MMI graduates’ achievements may vary. Individual circumstances and wages depend on personal credentials and economic factors. Work experience, industry certifications, the location of the employer and their compensation programs affect wages. MMI cannot guarantee employment or salary.
THE ADVANTAGES

MMI is the only technician training school that offers a Harley-Davidson specific, 24-week elective curriculum that is aligned with Harley-Davidson University®.

Students have the opportunity to acquire Harley-Davidson University® PHD course credit for vehicle and chassis service, and electrical diagnostics.

MMI’s Harley-Davidson training is actively promoted by Harley-Davidson as its primary source for qualified entry-level technicians. The training includes the opportunity to qualify for advanced placement through the Harley-Davidson Technician Recognition Program.

Graduates are credited with 12 months of work experience toward Harley-Davidson’s field recognition program upon graduation and employment in a Harley-Davidson® authorized dealership.

For more information, visit MMItech.edu/Harley-Davidson

15,000+
Number of Harley-Davidson graduates from MMI

680+
Number of Harley-Davidson® motorcycles available for student training at MMI campuses
THE ADVANTAGES

HONDA HONTECH

MMI is the only technical school that offers the 24-week HonTech, a Honda-authorized training program elective that gives students the opportunity to complete Honda Dealer Training Certificates.

Students have the opportunity to complete every Honda certification, including routine maintenance, advanced fuel induction and many other programs.

Once all of these certifications are successfully completed, students earn Registered status with Honda, enabling them to begin their careers within the company’s dealership network.

For more information, visit MMITech.edu/Honda-HonTech

HONDA
RELATIONSHIP BEGAN: 1986

Number of available Honda dealer training certificates
THE ADVANTAGES

KAWASAKI K-TECH SPECIALIST

MMI’s Kawasaki K-Tech Specialist program, which is endorsed and supported directly by Kawasaki, includes a strong emphasis on hands-on training to prepare students for rewarding careers at Kawasaki dealerships.

The 12-week program is unique because it encompasses all Kawasaki vehicles, including motorcycles, ATVs, utility vehicles, personal watercraft and recreation utility vehicles (gas and diesel).

Kawasaki provides MMI’s K-Tech Specialist instructors with ongoing training to make sure they are teaching students the most current technologies. Graduates receive a Kawasaki-endorsed, entry-level technician certificate, enabling them to start their careers right away.

For more information, visit MMIttech.edu/Kawasaki

6,000+

Number of Kawasaki graduates trained by MMI
SUZUKI

RELATIONSHIP BEGAN: 1989

THE ADVANTAGES

FACTORY AUTHORIZED SUZUKI TRAINING (FAST)

MMI’s Suzuki FAST training is a 12-week elective program with a curriculum developed in cooperation with Suzuki Technical Support and updated regularly to incorporate the most recent technology.

FAST students also have the ability to access all Suzuki ServicePRO® dealer training required to achieve Bronze Technician Recognition level. Graduates receive six months of tenure credit toward their Bronze-level certification, cutting the amount of time required to become certified in half.

FAST students graduate with solid shop experience, MMI training and a leg up on achieving Suzuki Bronze certification and eligibility for an exciting career working on Suzuki motorcycles.

For more information, visit MMItech.edu/Suzuki

1989

The year MMI and Suzuki began the Suzuki FAST elective
**YAMAHA**

RELATIONSHIP BEGAN: 1989

---

**THE ADVANTAGES**

**YAMAHA YAMAPRO®**

MMI’s 12-week YamaPro® elective training is officially endorsed by Yamaha. The curriculum is developed by MMI with support and assistance from Yamaha, and Yamaha reviews the program’s instructors and facilities.

Students learn to repair a variety of Yamaha vehicles, including street/sport bikes, off-road bikes, ATVs, RUVs, PWC, snowmobiles and generators.

YamaPro® students also have the opportunity to work toward achieving Yamaha Technical Academy (YTA) Bronze-level and Silver-level Technician Certification — providing a distinct advantage for entry-level technicians beginning their careers.

For more information, visit MMItech.edu/Yamaha

---

6,500+

Number of Yamaha graduates trained by MMI
If you love the water and are in search of a great career, you belong at Marine Mechanics Institute (MMI). The 51-week, industry-aligned curriculum emphasizes the real-world skills needed by marine dealerships. Through a combination of classroom instruction, demonstrations and hands-on work in the lab, you’ll diagnose, service and repair marine mechanical systems using current technology and equipment.

You’ll have the opportunity to work hands-on with leading marine brands, including everything from inboard gas and diesel engines to outboard 2-stroke and 4-stroke motors.

YOUR COURSES WILL INCLUDE:
- Engines
- Lower Units/Outdrives
- Rigging
- Service Operations
- Fuel & Lubrication Systems
- Electrical Systems
- Diesel 1 & 2
- Volvo Penta
- Honda Marine
- Yamaha
- Suzuki
- MercTech 1 & 2
- Capstone

INDUSTRY RELATIONSHIPS
HONDA MARINE
MERCUERY MARINE
SUZUKI MARINE
VOLVO PENTA
YAMAHA MARINE

Along with the core marine training, MMI students enjoy specialized training for Honda Marine, Mercury Marine, Suzuki Marine, Volvo Penta and Yamaha Marine. Each 3-week, manufacturer-specific course is designed to provide students with the knowledge and experience required to work in marinas, boat yards, marine dealers or wherever your life on the water may take you.

Now you can earn the Provisional Mercury Outboard Certification while you train at MMI. Marine dealerships typically pay for their employees to earn this certificate through Mercury Marine but you’ll have the opportunity to earn it while you train. And there’s no added cost to MMI students who qualify to earn a Mercury Marine provisional certificate. It’s part of your Marine Technician Specialist training program. Graduating from MMI with this certificate could give you a head start as you begin your technician career. The provisional certification becomes active upon employment with a Mercury Marine dealership within two years of graduation.

If you love the water and are in search of a great career, you belong at Marine Mechanics Institute (MMI). The 51-week, industry-aligned curriculum emphasizes the real-world skills needed by marine dealerships. Through a combination of classroom instruction, demonstrations and hands-on work in the lab, you’ll diagnose, service and repair marine mechanical systems using current technology and equipment.

You’ll have the opportunity to work hands-on with leading marine brands, including everything from inboard gas and diesel engines to outboard 2-stroke and 4-stroke motors.

Career people are exactly what we’re looking for. Really, the best experience we’ve had so far with recently hired technicians has been through MMI. We’ve hired through different institutes and we’ve not found better than the MMI guys.

Andy Eggebretch
Co-Owner
Siesta Key Marina and Andros Boatworks

To learn more about UTI’s Marine Mechanics Institute, visit UTI.edu/Marine
At UTI, we offer a choice of training programs that can lead to a variety of exciting career opportunities, including:

Automotive Technician
Diesel Technician
Motorcycle Technician
Marine Technician
Collision Specialist
CNC Machinist
Welder
Master Technician
Service Writer
Service Advisor
Service Manager
Painter
Insurance Adjustor
Repair Estimator
Shop Foreman
Fleet Manager
Parts Manager
General Manager
Technical Instructor

TECHNICIANS ARE IN DEMAND
Across the country, there’s a shortage of trained technicians. The vehicles rolling off the production line today are loaded with advanced technologies, and there just aren’t enough technicians with the high-tech skills required to keep them running.

At UTI, you’ll get the hands-on training on state-of-the-industry vehicles and technologies that dealerships and repair shops nationwide urgently need.

TRAINING THAT EMPLOYERS RESPECT
Employers know when they hire UTI graduates that they’re ready to work. In fact, 4 of 5 UTI grads find employment in their fields of study.**

**For details, see the bottom of the inside back cover.
DEDICATED TO YOUR SUCCESS
At every UTI campus, a team of professionals is dedicated to helping you succeed in school and after graduation. Employment specialists work to identify job opportunities for students and graduates while building relationships with dealers, distributors and other large employers across the country. Our employment services include:

- Part-time employment assistance during school
- Professional résumé development
- Interview training
- Nationwide job database
- On-campus interviews
- Career development classes
- On-campus career fairs & recruitment

To learn more about our employment assistance, visit UTI.edu/support-services/employment-assistance

EMPLOYER INCENTIVES
To help attract and retain the best technicians, many employers offer incentive packages¹ to UTI graduates in addition to standard wage and benefit packages. Examples of incentive programs include:

- Tuition Reimbursement Incentive Programs (TRIP) – Participating employers will reimburse your tuition expenses after graduation
- Tool purchase assistance
- Relocation assistance
- Sign-on bonuses

Talk to your Admissions Representative to learn more about the incentive programs available in your area.

¹Incentive programs and employee eligibility are at the discretion of the employer and available at select locations. Special conditions may apply. Talk to potential employers to learn more about the programs available in your area. UTI cannot guarantee employment or salary.

ACADEMIC FUNDAMENTALS
Because UTI is committed to providing students with the skills necessary to succeed, we support the STEM Education Coalition and ensure that necessary science, technology, engineering and math skills are included in our curriculum. Additionally, we work closely with professional school counselors and support the American School Counselor Association.

AOS DEGREE
UTI awards Associate of Occupational Studies (AOS) degrees to Automotive Technology II and Automotive/Diesel Technology II graduates at the Avondale, Rancho Cucamonga and Sacramento campuses.

INDEPENDENT ACCREDITATION
UTI is accredited by the Accrediting Commission of Career Schools and Colleges (ACCSC), an agency recognized by the U.S. Department of Education. ACCSC accreditation helps us ensure you have a safe learning environment and a quality education.

²Students who are near graduation, have no outstanding obligations to the school and have not previously taken part in a tool voucher program on any UTI/MMI/NASCAR Tech affiliated campus are eligible to participate in the UTI Tool Voucher Program.
At UTI, you’ll get the skills you need to succeed in a career that follows your passions. Here’s how to get started:

- Contact a UTI Admissions Representative.
- Work with your Admissions Rep to select the training program and campus that are right for you. Your Admissions Rep will also help you complete your enrollment paperwork.
- Apply for scholarships at [UTI.edu/scholarships](http://UTI.edu/scholarships).
- Within 14 days of enrollment, contact our Financial Aid department to apply for financial aid.
- As soon as you graduate from high school, provide us with a copy of your diploma or GED.
- Take a tour of the campus you plan to attend. Check out the facilities where you’ll train and meet your instructors.
- Need to find a place to live while you train? Our Housing Services department will help you find an apartment near campus. Learn more at [UTI.edu/housing](http://UTI.edu/housing).
- Start saving money to cover your living expenses while you start school. We recommend having at least $1,500 ($2,000 if you’re relocating) to start.
- Attend an Orientation and Registration session to learn what you need to know to start and succeed in school.
- Fasten your seat belt and get ready for the ride of your life.

---

1Financial aid and scholarships are available to those who qualify. Awards vary due to specific conditions, criteria and state.

2Prior to starting or re-enrolling, Tennessee residents attending the Orlando or Houston campus must provide official high school transcripts, GED scores or state-authorized equivalent exam scores. In addition, all students attending the NASCAR Tech campus must provide official high school transcripts, GED scores or state-authorized equivalent exam scores prior to starting or re-enrolling.
We continue to make available a scholarship fund for eligible enrolled students pursuing technician training with Universal Technical Institute, Motorcycle Mechanics Institute, Marine Mechanics Institute and NASCAR Technical Institute to support the growing demand for professional technicians in the transportation industry. With the Industry's Choice Scholarship program, UTI shall make more than $15 million in sponsored scholarships available for 2018\(^1\) to help our students become ready to work.

In addition to the funds that UTI makes available for our students, the TechForce Foundation has scholarships available and there are many other scholarship opportunities available that can apply to your training. Visit UTI.edu/scholarships to learn more about scholarship opportunities and how to make your education more affordable.

\(^1\) Financial aid and scholarships are available to those who qualify. Awards vary due to specific conditions, criteria and state.
SUPPORT YOU NEED TO SUCCEED

FINANCIAL ASSISTANCE
- Financial aid available to those who qualify
- UTI participates in the federal Title IV programs (grants and loans) as well as various state programs
- Private financing also available

SCHOLARSHIPS
Visit UTI.edu/scholarships to learn more about scholarship opportunities¹ and how to make your education more affordable.

TECHFORCE FOUNDATION
- Scholarship fund provides full or partial scholarships to assist students who would not otherwise be able to complete their education
- Student Pantry and Student Emergency Fund help students stay in school by providing a food bank for students as well as financial grants to cover unexpected emergencies
- Advanced Training Scholarship assists with relocation costs for students seeking additional manufacturer-specific training

EMPLOYMENT SERVICES
- Part-time employment assistance during school
- Graduate employment services available
- Professional résumé and interview training available

HOUSING SERVICES
- Assistance finding housing during school
- Roommate matching
- Guidance on suitable housing

TUITION REIMBURSEMENT INCENTIVE PROGRAM (TRIP)
- Some companies offer to pay graduates' loans through TRIP²
- Program helps participating companies attract and retain top technicians

ALUMNI ASSOCIATION
- Networking opportunities
- Job boards and résumé building tools
- Member discounts
- Available at Connect.UTI.edu

¹Financial aid and scholarships are available to those who qualify. Awards vary due to specific conditions, criteria and state.
²Incentive programs and employee eligibility are at the discretion of the employer and available at select locations. Special conditions may apply. Talk to potential employers to learn more about the programs available in your area. UTI cannot guarantee employment or salary.
FREQUENTLY ASKED QUESTIONS

These are some of the questions we often hear from potential students, parents, teachers and counselors:

**Does UTI help students find work while attending school?**
While employment or salary cannot be guaranteed, our local Employment Specialists at each campus are there to help you succeed. We’ll assist you with your search for a part-time, local job that won’t interfere with your studies but will help cover your living expenses.

**Does UTI help students secure employment upon graduation?**
Yes, our team of Employment Specialists will work very hard to connect you with employers upon graduation. Our industry relationships and manufacturer programs have allowed us to build a nationwide network of companies looking to hire our graduates. While employment cannot be guaranteed, we do our best to ensure UTI graduates are employed in their fields of study upon graduation. Services are also available to graduates and alumni through access to our alumni community, UTI Connect (Connect.UTI.edu).

**Is there safe and affordable housing near UTI campuses?**
Yes, we pre-screen and work closely with local apartment communities close to our campuses to ensure you have safe and affordable options. We also provide roommate matching services if you would like to share expenses with other students.

**Does UTI provide any support after graduation?**
Yes, our graduates can take refresher courses for previously passed classes (if still offered) and automatically become members of the alumni association UTI Connect, which provides access to networking opportunities, job boards and résumé building tools.
UTI has a national reputation for excellence with locations across the country and employer contacts nationwide.
If you are willing to build your career with your own two hands, it’s time to get you ready for work. For more information on how UTI training can prepare you for a career you’ll really love, contact us.

Phone: 800-331-2978 | Web: UTI.edu | E-mail: info@uti.edu

**Approximately 8,600 of the 9,200 UTI graduates in 2016 were available for employment. At the time of reporting, approximately 7,400 were employed within one year of their graduation date, for a total of 86%. This rate excludes graduates not available for employment because of continuing education, military service, health, incarceration, death or international student status. The rate includes graduates who completed Manufacturer-Specific Advanced Training programs and those employed in positions that were obtained before or during their UTI education, where the primary job duties after graduation align with the educational and training objectives of the program. UTI cannot guarantee employment or salary.

For important information about the educational debt, earnings and completion rates of students who attended this program, visit our website at www.UTI.edu/disclosures.
For important information about the educational debt, earnings and completion rates of students who attended this program, visit our website at www.utl.edu/disclosures.